



EXHIBITOR PROFILE

PAPER

- Bristol card
- Carbonless paper
- Coated art paper and board
- Converted papers
- Duplex board
- Envelopes
- Fine paper
- Kraft paper
- Metalized speciality paper
- Newsprint
- Paper core board
- Packaging paper
- Photo paper
- Recycled paper
- Speciality paper
- Sticker paper
- Uncoated paper
- Waste paper
- Wrapping paper

PAPER CHEMICALS

- Paper making chemicals
- Speciality paper chemicals
- Tissue paper chemicals
- Paper converting chemicals

PAPER MACHINES

- Airlaid machines
- Chippers

- Chip processors
- Digesters
- Forming fabrics
- Fourdrinier machine
- Guillotine
- Heat recovery & ventilating systems
- Hydraulic cutting machine
- Mill winders
- Paper cutting machine
- Paper drills
- Paper mill & pulp mill machinery and components
- Paper reels
- Pulper
- Pumps
- Refiners
- Rewinders
- Shafts and Chucks
- Slitters
- Steam engineering and control instrumentation
- Test Liner digesters, refiners, chippers, chip processors

CONVERTING

- Blades
- Coating machines
- Corrugator machines
- Cutters

- Flexo Machines
- Knife and blades
- Packaging machines
- Paper converting machines
- PE films
- Rollers
- Tissue converting machines

TISSUE

- Cores
- Jumbo rolls
- Napkin folders
- Napkin machines
- Sanitary napkins
- Tissue making machinery and equipment
- Tissue products
- Wet wipes machines

OTHERS

- Associations
- Consulting firms
- Die & inks
- Industry publications
- Printing machines
- Software
- Testing machines
- Winding machines

* List is for illustrative purpose only



VISITOR PROFILE

DECISION MAKERS FROM:

- Advertising companies
- Banks
- Chemical manufacturers and traders
- Consulting firms
- Converting companies
- Financial Services
- Government agencies
- Hospitality service providers
- Hoteliers
- Hypermarkets and supermarkets
- Paper/Tissue making
- Paper Mills
- Packaging
- Food packaging
- Printers
- Publication/Media
- Restaurant
- Retailing
- Schools
- Transport and logistics
- Tissue Mills
- Trading companies
- Wastepaper Recycling



CLIENTS FEEDBACK - FROM THE HORSE'S MOUTH

“ Good Exhibition, good start, we are 5th largest Paper Manufacturers in the world and we use PAPER ARABIA primarily as a platform to promote our name and to meet more clients from this part of the world, overall this is good experience to us and our Dubai office. You could have more paper suppliers joining and scope will be bigger in future.

Regional Sales Director, Corporate Marketing, Sinarmas Pulp and Paper Products(APP)

“ No. of visitors more than expected.

Yanbu Shuaiba Paper Products Co. Ltd. Saudi Arabia

“ Good organization, interesting market, good potential customer affluence.

Technopaper S.R.L, Italy

“ Abdullatif Badinjki, Partner and General Manager at Halabi Carton, a company that is based in Syria and that produces paperboard and greyboard, said:

“Paper Arabia is giving the opportunity to the professional visitors to enable them to meet with new potential customers and this is what we searched for and we succeeded to have”.

“ Nawaf Reslam, General Manager of Al Borg Company for Paper Industries a company that produces tissue paper based in Libya, said that he visited Paper Arabia and checked on the latest technology related to the Paper Industry.

“The Exhibition opened the gate to meet with some new resources for virgin pulp and to meet with other suppliers to the board mills”, Reslam confirmed.



- Structure and Frame
- 3 x 100w Spotlights
- 1 x Dustbin
- 1 x White Table
- 2 x Chairs
- Facia Board
- 1 x 13 amp Electrical Socket

PARTICIPANTS CHARGES

Space only : US\$ 440per Sqm
Shell Scheme Package : US\$ 475per Sqm
* 5% VAT Extra

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ABOUT ORGANIZER

Al Fajer Information & Services (AFIS) – established in the year 1975, has rapidly grown to a diversified business entity and has set its mission to deliver extreme satisfaction and high quality service to their vast range of valued clients spread over varied Industries. AFIS is the first company in the UAE to introduce trade to the Middle East Region. Some of our International Exhibitions : Arabplast, Plastpack Africa, Paper Print Africa, Al Fares, Autumn Fair, Pet World Arabia etc.

CONTACT



RAJESH NAIR
Exhibition Manager
Al Fajer Information & Services
P.O Box 11183,
Al Quoz Industrial Area 4, Dubai, UAE
Tel.: 04 3406888, Extn: 262,
Mobile: +971565041620
WhatsApp: +971561512069,
Email: nair@alfajer.net



Middle East's Oldest and Premium Paper Industry Event

PAPER ARABIA 2023

16 - 18 MAY 2023

Dubai International Convention & Exhibition Centre, Dubai, UAE

77th International Exhibition on Paper, Tissue, Paperboard & Paper Converting Industry

Silver Sponsor



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www.paperarabia.com



PAPER ARABIA 2023

THE PIONEER is BACK....

The paper industry's most successful and longest serving B2B show which set benchmarks in bringing a comprehensive cross section of Middle East's Paper, Tissue, Paperboard manufacturing players under one canopy is now back in a new avatar.

PAPER ARABIA 2023 has been reinvented to reflect the industry's paradigm evolution over the last few years with new products and innovative processes focused on sustainable, health-centric and eco-friendly business propositions.

Welcome to the NEW WORLD OF PAPER!



What's New?

The Middle East and Africa pulp and paper market has been navigating a challenging phase during the last few years. The impact of COVID-19 and a transformation of the packaging industry with health, safety and sustainable practices to the fore have catapulted certain sectors of the paper industry to new growth horizons. There have been windfalls of growth with awareness on health and cleanliness sensitivity propelling paper packaging industry into new opportunities across markets, including the Middle East and Africa.

Globally, for instance, the folding carton packaging market has been growing at a CAGR of over 4 per cent and until 2022 and is now a US\$124.1 billion market. The category has been predominantly driven by key growth from packaging for food and beverages, health, pharmaceuticals, wellness, beauty, personal care and cosmetics products etc.

The Middle East and Africa, expected to continue an annual industry growth pace of 4-5 per cent, is also reaping the benefits of the change.

The new end-user growth verticals.

- Food and Beverage
- Personal Care & Cosmetics
- Household
- Healthcare and Pharmaceuticals
- Tobacco
- Electrical & Electronics



No of Exhibitors



No of Visitors

PAPER ARABIA 2023

- An industry platform to build sustainable business relationships
- A destination for buyers, sellers and industry representatives to get together to explore growth
- An opportunity to exchange knowledge, expertise, excellence, growth and survival mantra

The Growth Glimpses

- Saudi Arabian paper and paperboard marketing to touch US\$2,625 million during 2022-2027, growing at 4.31 per cent CAGR.**
- Robust retail growth in Saudi Arabia fuels Retail Ready Packaging (RRP) business. 2021 packaged food sales estimated at US\$20 billion**
- Exponential growth in e-commerce drives growth of corrugated packaging in UAE.**
- UAE is the biggest in annual spending per online shopper at US\$1,648 in MENA.**
- UAE packaging market is expected to touch US\$ 6,193.16 million during 2021-2026 at a 4.6 per cent CAGR, from US\$2,813.5 million in 2020.**

Why Participate

- Forge new relationships**
- Inspire and grow**
- Create a clean, green, sustainable world**

